IT Due Diligence
merger & acquisition discovery process

Company A -> NEW Company -> Company B

“helping IT managers of the world achieve more™ success”
IT Due Diligence
merger & acquisition discovery process

2nd edition
Introduction

Hello and welcome to the *Practical IT Manager GOLD Series*. I'm Mike Sisco, President of MDE Enterprises, Inc. and a career IT manager and CIO of more than 20 years.

Since 2000, I have devoted my life to, "helping IT managers of the world achieve more success". My practical processes and tools are used by thousands of IT managers in every part of the world.

The challenge of managing technology resources has never been more demanding than it is now. Change occurs more rapidly and technology resources are in more demand than ever before.

People and companies respond to strong leadership. Effective leadership skills give a technology manager an edge in creating and maintaining a stable business environment. This leads to more success and an IT organization that's valued and appreciated by the business managers of your company.

The material contained in the entire *Practical IT Manager GOLD Series* of books has been developed from my experience in managing technical organizations of all sizes for more than 20 years. The examples are ‘real life’ experiences of things I know to work, or hard lessons learned from things that did not work. I developed every process and tool you will learn about to help me manage IT organizations during my career. They worked for me and will for you as well.

Two tools I use to enhance the material or to clarify a point are:

- **Sidebar**: a comment or clarification to help make a point
- **Personal Note**: a personal experience or “war story” to reinforce a point.

You will find a bit of humor to make the reading more enjoyable and to emphasize certain points. Because of my very “dry sense of humor”, you may have to look for the humor, , , sorry about that. I also hope you like the images I pop in at times to make the reading more interesting.
# IT Due Diligence

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